



Venture Capital Funding Quarterly

Telecom • Wireless Mobile • Communications

1st Quarter, 2012 – United States

Published by: [VentureDeal](#)

 facebook.com/VentureDeal

Contents

Summary	2
Funding Activity	2
Notes	7

Summary

Telecommunications, Wireless, Mobile and Communications technology startups raised \$387 million during 1Q 2012, an increase of 19% vs. the previous quarter. 70 companies received funding, a decrease of 1% quarter over quarter.

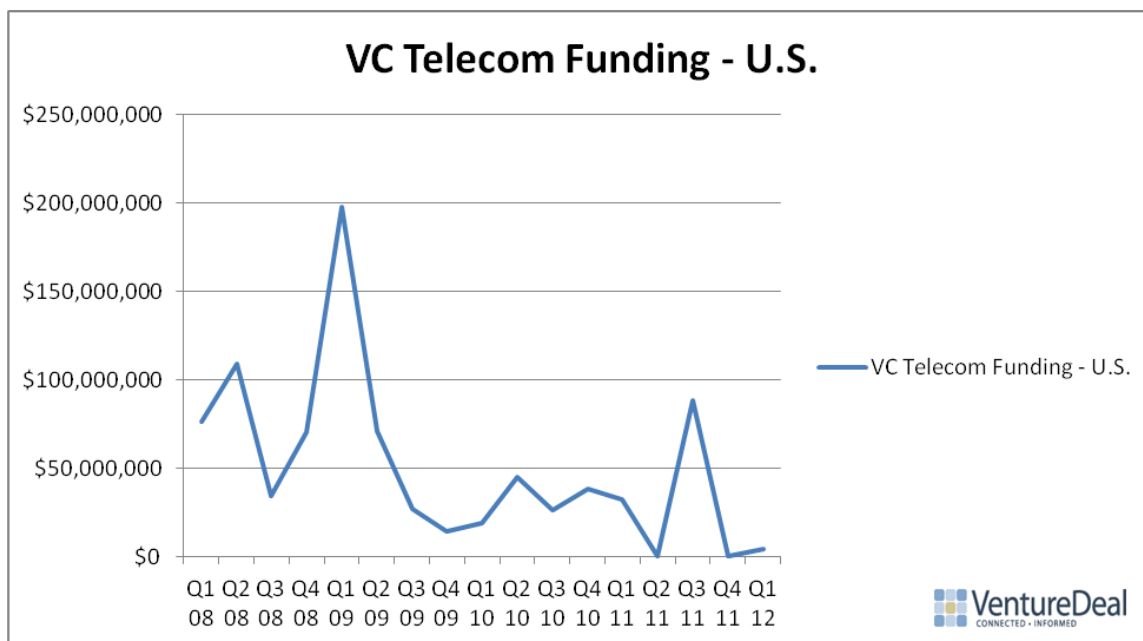
Three of the four sectors posted increased quarterly funding results - Telecom, Wireless and Communications. The Mobile sector showed the only decrease during the quarter - a 10% drop in aggregate funding amounts.

Funding Activity

Telecom

The Telecom sector reversed its previous quarterly dearth of funding, with three companies receiving \$4 million, a welcome increase versus a complete lack of funding in Q4 2011.

Chart 1 - Telecom Funding



This material has been prepared and issued by VentureDeal, LLC. The information contained herein is based on current information that VentureDeal considers reliable, but we make no representation that it is accurate or complete, and it should not be relied upon as such. It is provided with the understanding that VentureDeal is not acting in a fiduciary capacity. © 2012 VentureDeal. [Some Rights Reserved](#).

[Clearleap](#) raised another \$2.75 million, according to an SEC regulatory filing. The company has worked with cable, satellite and IPTV companies to expand their offerings to their customers. ClearLeap was still seeking \$1.5 million in additional financing as of the date of the filing in March.

Wireless

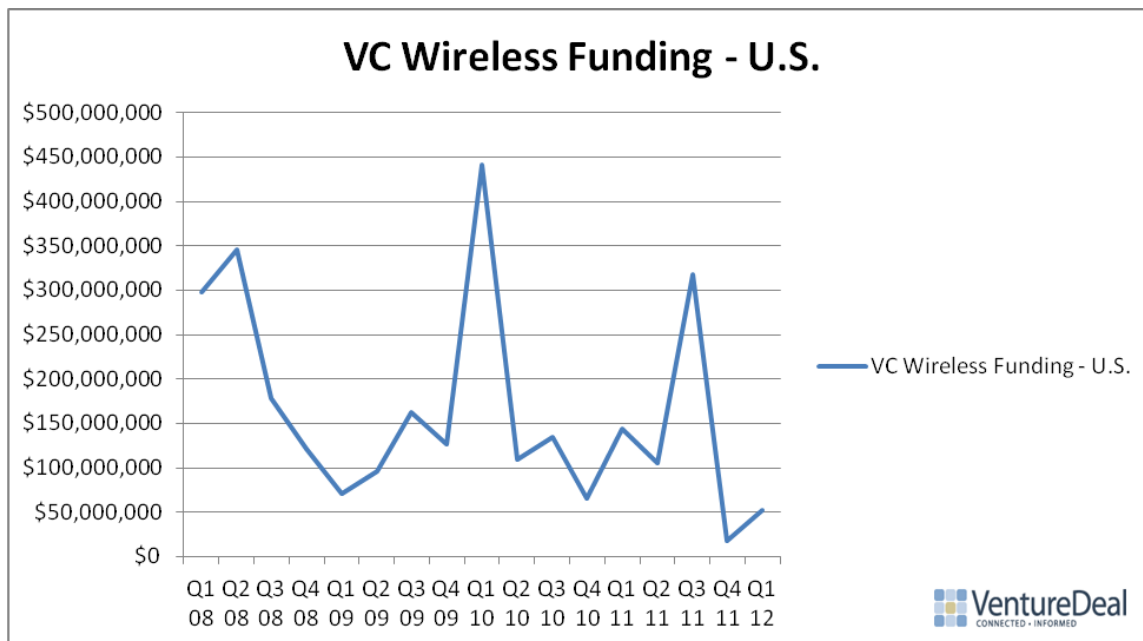
10 Wireless technology companies raised \$52 million during the quarter, an increase of 189% in dollar volume and an increase of 11% in the number of companies receiving funding versus the previous quarter. Two companies accounted for \$30 million of the total \$52 million raised in the sector.

The largest funding round for a wireless company was \$20 million for [Jasper Wireless](#), which is a wireless equipment supplier that bills itself as a "one-stop shop for enterprises, OEMs, solution providers and operators." Top-tier investors [Benchmark Capital](#) and [Sequoia Capital](#) funded the round.

[Verve Wireless](#) secured \$7 million in its third institutional venture capital investment round. Verve has created a proprietary publishing platform that enables content providers to extend their readership to mobile phones. The company was still seeking \$3 million in additional financing as of March, 2012.

Thousand Oaks, California-based [Xirrus](#) received \$1.4 million in an unpublished round from its investor [Canaan Partners](#). The company designs custom wireless networking systems for a variety of industry verticals.

Chart 2 - Wireless Funding - See Next Page



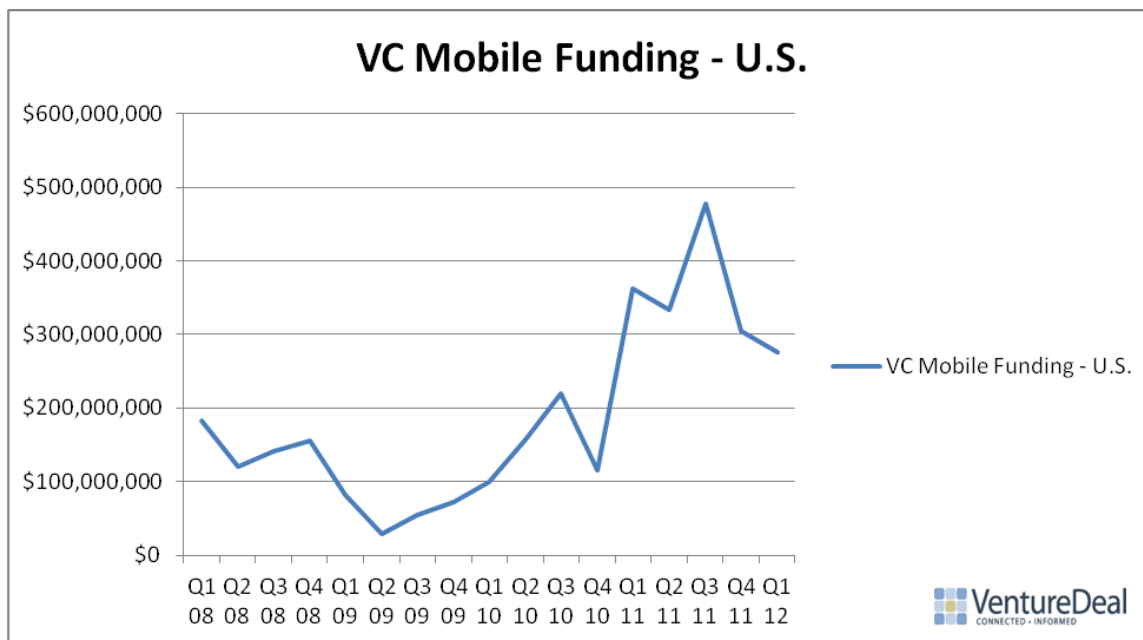
Mobile

The Mobile sector continued its previous quarterly funding decrease, with 52 companies securing \$275 million in new funding, representing a 10% decrease in funding amounts versus the previous quarter. The number of companies funded decreased by 12%.

San Jose, California-based [PlayPhone](#) landed the largest round of the quarter, receiving \$67 million in an unpublished financing for its technology that provides direct-to-consumer distribution for mobile games, ring tones and wallpapers.

[Adelphic Mobile](#) of Lexington, Massachusetts garnered \$2 million in seed round funding from [Matrix Partners](#). The company has developed what it calls a "Predictive Data Platform" which aims to make the buying and selling of targeted mobile media more efficient. Proceeds purposes from the financing round were not disclosed. Adelphic was founded by executives from Quattro Wireless, which was acquired by Apple in 2010.

This material has been prepared and issued by VentureDeal, LLC. The information contained herein is based on current information that VentureDeal considers reliable, but we make no representation that it is accurate or complete, and it should not be relied upon as such. It is provided with the understanding that VentureDeal is not acting in a fiduciary capacity. © 2012 VentureDeal. [Some Rights Reserved](#).

Chart 3 - Mobile Funding


Communications

The Communications sector raised \$56 million between 5 companies during the quarter, representing a spike in amounts funded and a 150% increase in the number of companies funded versus the previous quarter.

The bulk of amount funded in the sector was an unpublished \$42 million round for [AOptix Technologies](#) from an investor syndicate that included [Kleiner Perkins Caufield & Byers](#). AOptix has developed long-range laser communications systems targeted at government applications. The company has received over \$75 million in financing over the past five years.

Chart 4 – Communications Funding - See Next Page

This material has been prepared and issued by VentureDeal, LLC. The information contained herein is based on current information that VentureDeal considers reliable, but we make no representation that it is accurate or complete, and it should not be relied upon as such. It is provided with the understanding that VentureDeal is not acting in a fiduciary capacity. © 2012 VentureDeal. [Some Rights Reserved](#).

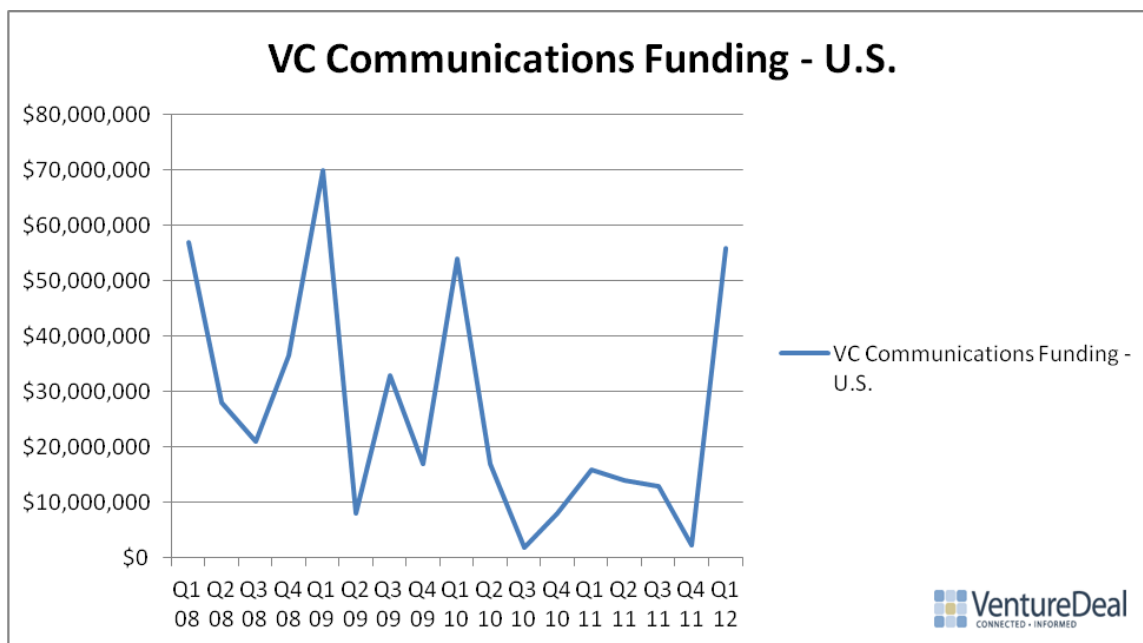


Table 1

Venture Funding Activity – 1st Quarter 2012

Industry	Total Disclosed Funding	% Change Vs. Prior Quarter	Number of Companies Funded	% Change vs. Prior Quarter
Telecom	\$4 million	--	3	+ 300%
Wireless	\$52 million	+ 189%	10	+ 11%
Mobile	\$275 million	- 10%	52	- 12%
Communications	\$56 million	--	5	+ 150%
Total	\$387 million	+ 19%	70	- 1%

This material has been prepared and issued by VentureDeal, LLC. The information contained herein is based on current information that VentureDeal considers reliable, but we make no representation that it is accurate or complete, and it should not be relied upon as such. It is provided with the understanding that VentureDeal is not acting in a fiduciary capacity. © 2012 VentureDeal. Some Rights Reserved.

Notes

This report was prepared by the staff of VentureDeal, LLC.

The information source used was the VentureDeal.com database. VentureDeal is a venture capital database that provides the latest information about venture-backed technology companies, venture capital firms and transactions in the United States.

The database obtains transaction and company information from a wide variety of reputable public and private sources. While this report is free of charge, users may view the individual transactions supporting the totals herein by subscribing to VentureDeal.

This publication may be re-produced or re-transmitted for non-commercial purposes, subject to the copyright notice herein.

While all attempts have been made to verify information provided in this publication, neither the author nor the publisher assumes any responsibility for errors, omissions or contrary interpretation of the subject matter herein.

This publication is not intended for use as a source of any advice such as legal, medical, or accounting. The information contained herein may be subject to varying international, federal, state and/or local laws or regulations. The purchaser or reader of this publication assumes responsibility for the use of these materials and information. Adherence to all applicable laws and regulations, including international, federal, state and local, governing professional licensing, business practices, advertising and all other aspects of doing business in the US, Canada or any other jurisdiction is the sole responsibility of the purchaser or reader. Neither the author nor the Publisher assume any responsibility or liability whatsoever on the behalf of any purchaser or reader of these materials.