

Venture Capital Funding Quarterly

Telecom • Wireless Mobile • Communications

3rd Quarter, 2011 – United States

Published by: [VentureDeal](#)

 facebook.com/VentureDeal

Contents

Summary	2
Funding Activity	2
Notes	7

Summary

Telecommunications, Wireless, Mobile and Communications technology startups raised \$896 million during Q3 2011, an increase of 97% over the previous quarter. 80 companies received funding, an increase of 21% quarter over quarter.

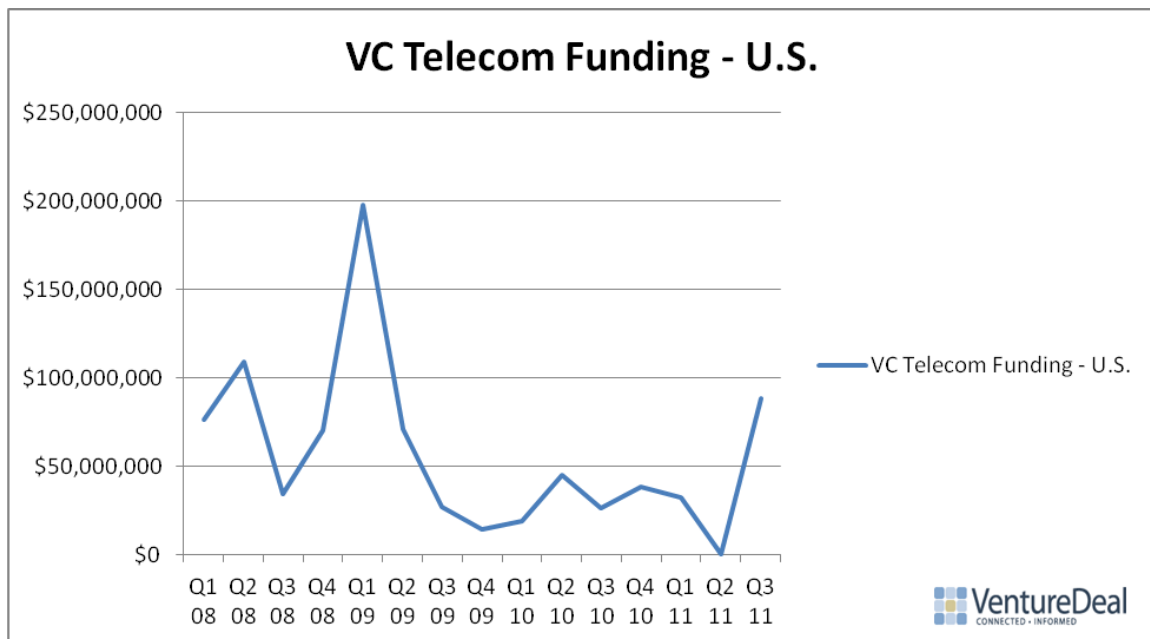
Three of the four sectors posted increased quarterly funding results - Telecom, Wireless and Mobile, with the Communications sector tallying a 7% drop in aggregate funding.

Funding Activity

Telecom

The Telecom sector reversed its previous quarterly lack of funding, showing nine companies receiving \$88 million, a welcome revival of activity.

Chart 1 - Telecom Funding



This material has been prepared and issued by VentureDeal, LLC. The information contained herein is based on current information that VentureDeal considers reliable, but we make no representation that it is accurate or complete, and it should not be relied upon as such. It is provided with the understanding that VentureDeal is not acting in a fiduciary capacity. © 2011 VentureDeal. Some Rights Reserved.

[Xtera Communications](#) raised the largest funding round of the quarter, receiving \$29.4 million in an unpublished financing. Xtera makes long haul fiber optic transmission equipment that increases the bandwidth capacity of terrestrial and undersea carriers.

Herndon, Virginia-based [EdgeConnex](#) secured \$2.5 million out of a \$10 million funding round, according to an SEC regulatory filing. The company provides data center co-location facilities at cellular sites as part of a range of telecom management services.

Wireless

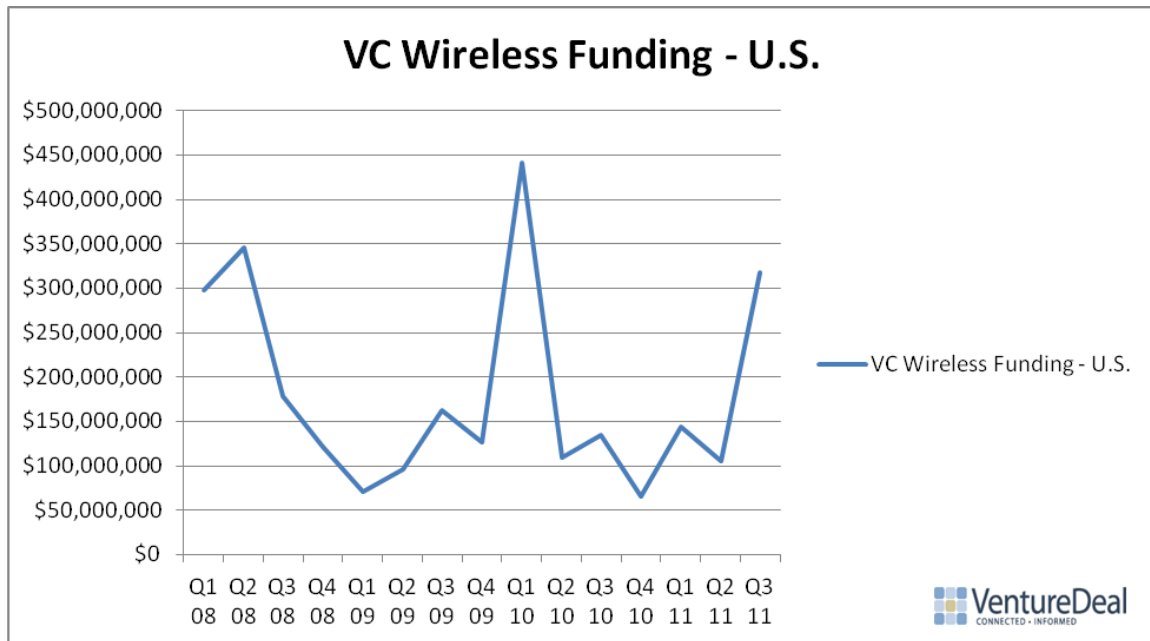
14 Wireless technology companies raised \$318 million during the quarter, an increase of 200% in dollar volume and a decrease of 22% in the number of companies receiving funding versus the previous quarter.

The largest funding round for a wireless company was \$265 million [LightSquared](#), which is building what it calls a "state-of-the-art open wireless broadband network." The company says it will provide network 4G-LTE capacity on a wholesale-only basis. Investors in the financing round were not disclosed by the company.

Wireless equipment maker [Nitronex](#) garnered \$2 million in venture capital debt, according to an SEC regulatory filing. Nitronex manufactures advanced RF power transistors for wireless networks and is still seeking an additional \$3.5 million in funding, according to the filing on August 8, 2011.

Folsom, California-based [SynapSense](#) received \$16 million in its third institutional venture capital investment round from a large syndicate of venture capital, private equity, corporate and venture debt investors. The company has created a data center optimization platform utilizing a network of configurable wireless sensors.

Chart 2 - Wireless Funding - See Next Page

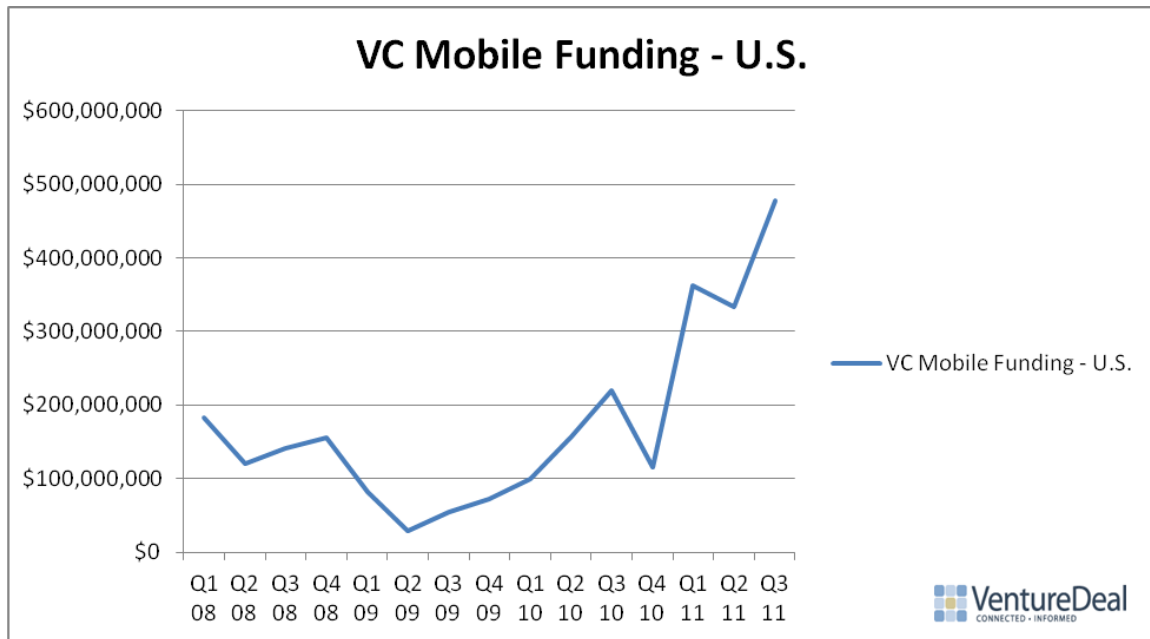


Mobile

The Mobile sector reversed its previous quarterly decrease, with 53 companies securing \$477 million in new funding, representing a 43% increase in funding amounts versus the previous quarter. The number of companies funded increased by 20%.

San Mateo, California-based mobile payments company [InMobi](#) landed the largest round of the quarter, receiving \$200 million in a two tranche funding round from [SoftBank Capital](#). The financing will also feature a strategic partnership that envisions Softbank introducing the InMobi mobile advertising network solution to its Asian Internet company portfolio.

MoboTap, the creator of the popular [Dolphin mobile browser](#), received \$10 million in its first institutional venture capital round. The company is backed by noted venture capital firms [Sequoia Capital](#) and [Matrix Partners](#). It said it would use the new funding for continued product development and expansion into new market segments.

Chart 3 - Mobile Funding


Communications

The Communications sector raised \$13 million between 4 companies during the quarter, representing a 7% decline in amounts funded and a 100% increase in the number of companies funded versus the previous quarter.

San Jose, California-based [UbiCom](#) landed \$11.4 million in new funding, according to an SEC regulatory filing. The company develops communications platforms for what it says are the "unique and real-time interactive applications and multimedia content delivery in the digital home." As of the date of the filing, it was still seeking an additional \$1 million in financing.

Chart 4 – Communications Funding - See Next Page

This material has been prepared and issued by VentureDeal, LLC. The information contained herein is based on current information that VentureDeal considers reliable, but we make no representation that it is accurate or complete, and it should not be relied upon as such. It is provided with the understanding that VentureDeal is not acting in a fiduciary capacity. © 2011 VentureDeal. Some Rights Reserved.

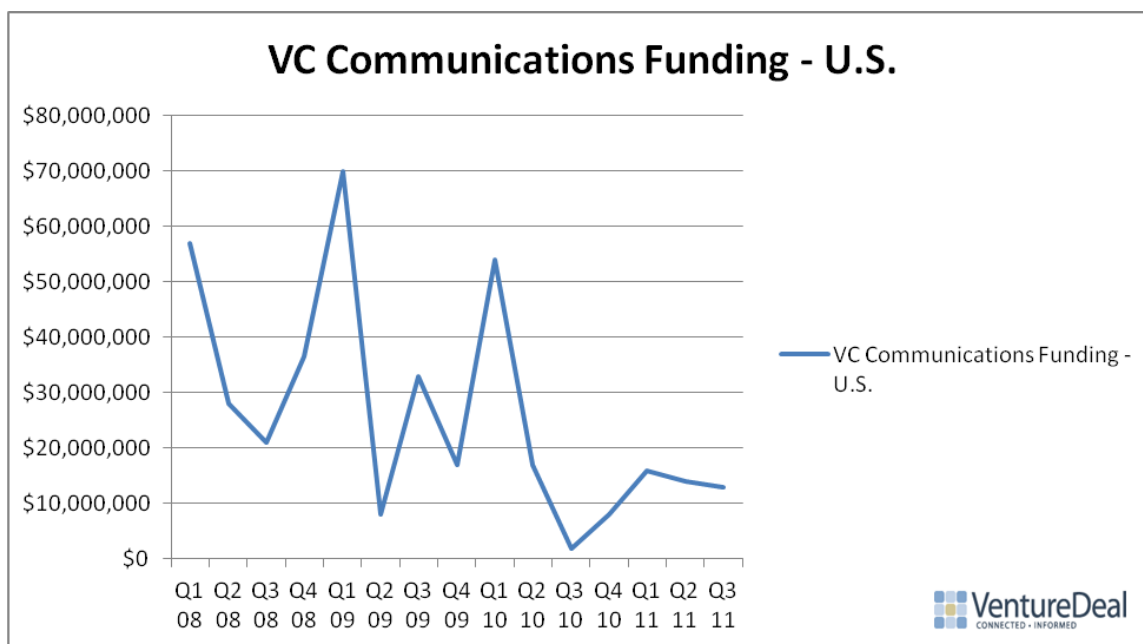


Table 1

Venture Funding Activity – 3rd Quarter 2011

Industry	Total Disclosed Funding	% Change Vs. Prior Quarter	Number of Companies Funded	% Change vs. Prior Quarter
Telecom	\$88 million	--	9	+ 450%
Wireless	\$318 million	+ 200%	14	- 22%
Mobile	\$477 million	+ 43%	53	+ 20%
Communications	\$13 million	- 7%	4	+ 100%
Total	\$896 million	+ 97%	80	+ 21%

This material has been prepared and issued by VentureDeal, LLC. The information contained herein is based on current information that VentureDeal considers reliable, but we make no representation that it is accurate or complete, and it should not be relied upon as such. It is provided with the understanding that VentureDeal is not acting in a fiduciary capacity. © 2011 VentureDeal. Some Rights Reserved.

Notes

This report was prepared by the staff of VentureDeal, LLC.

The information source used was the VentureDeal.com database. VentureDeal is a venture capital database that provides the latest information about venture-backed technology companies, venture capital firms and transactions in the United States.

The database obtains transaction and company information from a wide variety of reputable public and private sources. While this report is free of charge, users may view the individual transactions supporting the totals herein by subscribing to VentureDeal.

This publication may be re-produced or re-transmitted for non-commercial purposes, subject to the copyright notice herein.

While all attempts have been made to verify information provided in this publication, neither the author nor the publisher assumes any responsibility for errors, omissions or contrary interpretation of the subject matter herein.

This publication is not intended for use as a source of any advice such as legal, medical, or accounting. The information contained herein may be subject to varying international, federal, state and/or local laws or regulations. The purchaser or reader of this publication assumes responsibility for the use of these materials and information. Adherence to all applicable laws and regulations, including international, federal, state and local, governing professional licensing, business practices, advertising and all other aspects of doing business in the US, Canada or any other jurisdiction is the sole responsibility of the purchaser or reader. Neither the author nor the Publisher assume any responsibility or liability whatsoever on the behalf of any purchaser or reader of these materials.

[\(C\) 2011 VentureDeal, LLC. Some Rights Reserved.](#)